



## Emir Abdülmecit Güvenç

### SAP SD & MM Consultant

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## SAP Experience - Summary

As an SAP SD-focused consultant, I take an active role in analysis, design, and go-live support processes in S/4HANA projects. I have experience in end-to-end sales order processes, delivery and shipment, billing, output determination, and complex pricing scenarios. In projects, I work closely with business units to clarify requirements, design solutions, and implement them in the system. When needed, I also provide support in procurement and goods issue steps that touch MM processes, contributing to the holistic progress of end-to-end processes.

## Work Experience

Company Name	Job Title	Dates (Month/Year)
Delwork Bilişim	SD / MM Consultant	09.2021 – Present

## SAP Modules

Module	Module Name	Experience	Level
SD	Sales and Distribution	4 Years	Senior
MM	Materials Management	4 Years	Senior

## Skills and Competencies

Languages and Levels	<span>Turkish – Native</span> <span>English – B1 - Intermediate</span>
SAP Technologies	<span>SAP MM</span> <span>SAP SD</span> <span>BAdI</span> <span>BAPI</span> <span>Customer Exits</span> <span>LSMW</span> <span>User Exits</span>
SAP Functional Skills	<span>MM Customizing</span> <span>Material Master Data</span> <span>Pricing</span> <span>Pricing Process</span> <span>Output Management</span> <span>Invoicing</span> <span>Billing Process</span> <span>Service Procurement</span> <span>Services Procurement</span> <span>Return Process</span> <span>Automatic PO Creation</span> <span>Outbound Logistics</span> <span>Output Determination</span> <span>Purchase Order</span> <span>Procurement Process</span> <span>Purchase Requisition</span> <span>Sales Order Management</span> <span>Quotation Management</span> <span>Shipping Point Determination</span> <span>Inventory Management</span> <span>Export Process</span> <span>Business Process</span> <span>Inbound Logistics</span> <span>Bill of Materials (BOM)</span> <span>Customer Master Data</span> <span>Customer Return Process</span> <span>SD Customizing</span> <span>Shipping</span> <span>Shipment Planning</span> <span>Intercompany Transactions</span> <span>Delivery Process</span> <span>Tax Determination</span> <span>Tax Configuration</span>
Tools	<span>SAP GUI</span> <span>Zoom</span> <span>Microsoft Teams</span> <span>Microsoft Office</span> <span>MS Excel</span> <span>MS PowerPoint</span> <span>MS Project</span> <span>MS Word</span>

## SAP Project Experience - Details

Customer	<b>Cogne Acciai Speciali S.p.a.</b> – Iron, Steel & Metals		
Project	SAP Implementation		
Project Duration	03.2025 – Present	Project Type	Implementation
Role / Position	SD / MM Consultant		
Responsibilities / Deliverables	<ul style="list-style-type: none"> <li>• I gathered business requirements and prepared solution designs within the scope of system analysis and design.</li> <li>• Bulk upload of MM and SD Master Data in the SAP migration project</li> <li>• I contributed to end-to-end design and improvement activities of the sales order process.</li> <li>• I contributed to end-to-end design and improvement activities of the MM purchase order process.</li> <li>• End-to-end customer-specific development of the MM Import Process</li> <li>• I contributed to stable operations by providing operational support during the go-live period.</li> </ul>		
Technologies	ABAP, BAPI, ALV, Data Migration, Customer Exits, LSMW, SAP SD, SAP MM		

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Customer	<b>TAB ilaç</b> – Pharmaceuticals & Healthcare		
Project	SAP S/4HANA SD Project		
Project Duration	11.2023 – Present	Project Type	Implementation
Role / Position	SAP SD Module Consultant		

<b>Responsibilities / Deliverables</b>	<ul style="list-style-type: none"> <li>• I carry out system analysis and solution design activities for SD processes.</li> <li>• I analyze requirements within the scope of CRM integration and ensure coordination with relevant teams.</li> <li>• I provide operational support during the go-live period and follow up on the resolution of critical issues.</li> <li>• I perform configuration of business rules and process flows in the sales order process.</li> <li>• I manage the setup and testing of variant configuration scenarios.</li> <li>• I analyze complex pricing requirements and create sustainable solution designs.</li> </ul>
<b>Technologies</b>	SD, CRM

<b>Customer</b>	<b>Aksa Enerji</b> – Energy		
<b>Project</b>	SAP S/4HANA MM Support (AMS) Project		
<b>Project Duration</b>	12.2023 – 01.2026	<b>Project Type</b>	Training
<b>Role / Position</b>	SAP MM Module Consultant		
<b>Responsibilities / Deliverables</b>	<ul style="list-style-type: none"> <li>• I performed system analysis and solution design activities for MM processes.</li> <li>• I supported the configuration and improvement of user-specific reporting requirements.</li> <li>• I carried out error analysis, corrections, and process improvement activities in the purchase order process.</li> <li>• I ensured coordination with relevant stakeholders for needs within the scope of customer experience integration.</li> <li>• I supported the clarification of requirements in processes related to network services.</li> <li>• I provided operational support for MM functions and managed user requests.</li> <li>• I analyzed issues experienced in goods issue processes and developed solution proposals.</li> <li>• To ensure business continuity, I performed rapid intervention and follow-up during the go-live period.</li> </ul>		
<b>Technologies</b>	MM		

<b>Customer</b>	<b>TOMS Shoes</b> – Textile & Apparel		
<b>Project</b>	SAP S/4HANA SD Project		
<b>Project Duration</b>	02.2024 – 01.2025	<b>Project Type</b>	Implementation
<b>Role / Position</b>	SAP SD Module Consultant		
<b>Responsibilities / Deliverables</b>	<ul style="list-style-type: none"> <li>• I performed system analysis and solution design activities for SD processes.</li> <li>• I managed user requests by providing operational support during the go-live period.</li> <li>• I carried out configuration, testing, and issue resolution activities in the sales order process.</li> <li>• I supported the setup and testing of variant configuration scenarios.</li> <li>• I contributed to the creation of the relevant solution by analyzing reporting requirements.</li> </ul>		
<b>Technologies</b>	SD		

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<b>Customer</b>	<b>Arçelik</b> – Home Appliances & Electronics		
<b>Project</b>	SAP S/4HANA SD Support (AMS) Project		
<b>Project Duration</b>	04.2022 – 12.2024	<b>Project Type</b>	Training
<b>Role / Position</b>	SAP SD Module Consultant		

<b>Responsibilities / Deliverables</b>	<ul style="list-style-type: none"> <li>• I performed system analysis and solution design activities for SD processes.</li> <li>• I provided configuration and operational support for delivery and shipment processes.</li> <li>• I ensured coordination of required adaptations by analyzing complex pricing setups.</li> <li>• I managed user requests and issue resolution activities in the sales order process.</li> <li>• I supported progress by coordinating with relevant teams for needs related to web services.</li> <li>• I provided go-live (hypercare/operations) support for SD functions.</li> <li>• I performed issue analysis and improvement activities in SD output processes.</li> <li>• I contributed to resolving critical issues in the production environment and ensuring business continuity.</li> </ul>
<b>Technologies</b>	SD

<b>Customer</b>	<b>Yıldızlar Yatırım Holding</b> – Mining		
<b>Project</b>	SAP S/4HANA SD Project		
<b>Project Duration</b>	11.2023 – 08.2024	<b>Project Type</b>	Rollout
<b>Role / Position</b>	SAP SD Module Consultant		
<b>Responsibilities / Deliverables</b>	<ul style="list-style-type: none"> <li>• I performed system analysis and solution design activities in SD processes.</li> <li>• I supported the implementation by analyzing SD-related requirements in company code transition activities.</li> <li>• I carried out configuration, testing, and issue resolution activities in the sales order process.</li> <li>• I managed user requests in support processes for SD functions.</li> <li>• I performed adaptation, issue analysis, and improvement activities in SD output processes.</li> </ul>		
<b>Technologies</b>	SD		

<b>Customer</b>	<b>Yataş Grup</b> – Textile & Apparel
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<b>Project</b>	SAP S/4HANA SD/MM Retail Project		
<b>Project Duration</b>	11.2023 – 02.2024	<b>Project Type</b>	Implementation
<b>Role / Position</b>	SAP SD / MM / Retail Module Consultant		
<b>Responsibilities / Deliverables</b>	<ul style="list-style-type: none"> <li>• I gathered SD/MM process requirements and prepared solution designs within the scope of system analysis and design.</li> <li>• I supported stable operations by providing operational support during the go-live period.</li> <li>• I carried out configuration and issue resolution activities in the sales order process.</li> <li>• I carried out process improvement and support activities in the purchase order process.</li> <li>• I supported the setup and testing of variant configuration scenarios.</li> <li>• I ensured coordination of required adaptations by analyzing complex pricing requirements.</li> <li>• I managed resolution processes by analyzing errors occurring in user-based reports.</li> </ul>		
<b>Technologies</b>	SD, MM, RETAIL		

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<b>Customer</b>	<b>Avrora Group Azerbaijan</b> – Food & Beverage		
<b>Project</b>	SAP S/4HANA SD Project		
<b>Project Duration</b>	11.2022 – 05.2023	<b>Project Type</b>	Implementation
<b>Role / Position</b>	SAP SD Module Consultant		

<b>Responsibilities / Deliverables</b>	<ul style="list-style-type: none"> <li>• I performed system analysis and solution design activities for requirements within the scope of SD.</li> <li>• I coordinated solution design with relevant teams by analyzing CRM integration needs.</li> <li>• I supported the clarification of integration requirements between SAP and Non-SAP systems.</li> <li>• I contributed to test planning and result follow-up processes in integration scenarios.</li> <li>• I supported the correct setup of processes by maintaining regular communication with business units.</li> </ul>
<b>Technologies</b>	SD, CRM

<b>Customer</b>	<b>Hasel Makine</b> – Manufacturing		
<b>Project</b>	SAP S/4HANA SD Project		
<b>Project Duration</b>	09.2022 – 05.2023	<b>Project Type</b>	Implementation
<b>Role / Position</b>	SAP SD Module Consultant		
<b>Responsibilities / Deliverables</b>	<ul style="list-style-type: none"> <li>• I gathered business requirements and prepared solution designs within the scope of system analysis and design.</li> <li>• I performed the setup and testing of variant configuration scenarios.</li> <li>• I supported configuration activities by analyzing complex pricing requirements.</li> <li>• I contributed to end-to-end design and improvement activities of the sales order process.</li> <li>• I ensured coordination with relevant teams for customer experience integration needs.</li> <li>• I supported the clarification of requirements in processes related to network services.</li> <li>• I provided support for SD functions and managed user requests.</li> <li>• I performed adaptation and issue resolution activities in SD output processes.</li> <li>• I contributed to stable operations by providing operational support during the go-live period.</li> </ul>		
<b>Technologies</b>	SD		

## Education

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Degree	School Name	Department	Dates
Bachelor's Degree	İstanbul Aydın Üniversitesi	Dijital Oyun Tasarımı	2020 - 2024

## Additional Information

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Work Model	Remote / Hybrid / On-site
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